

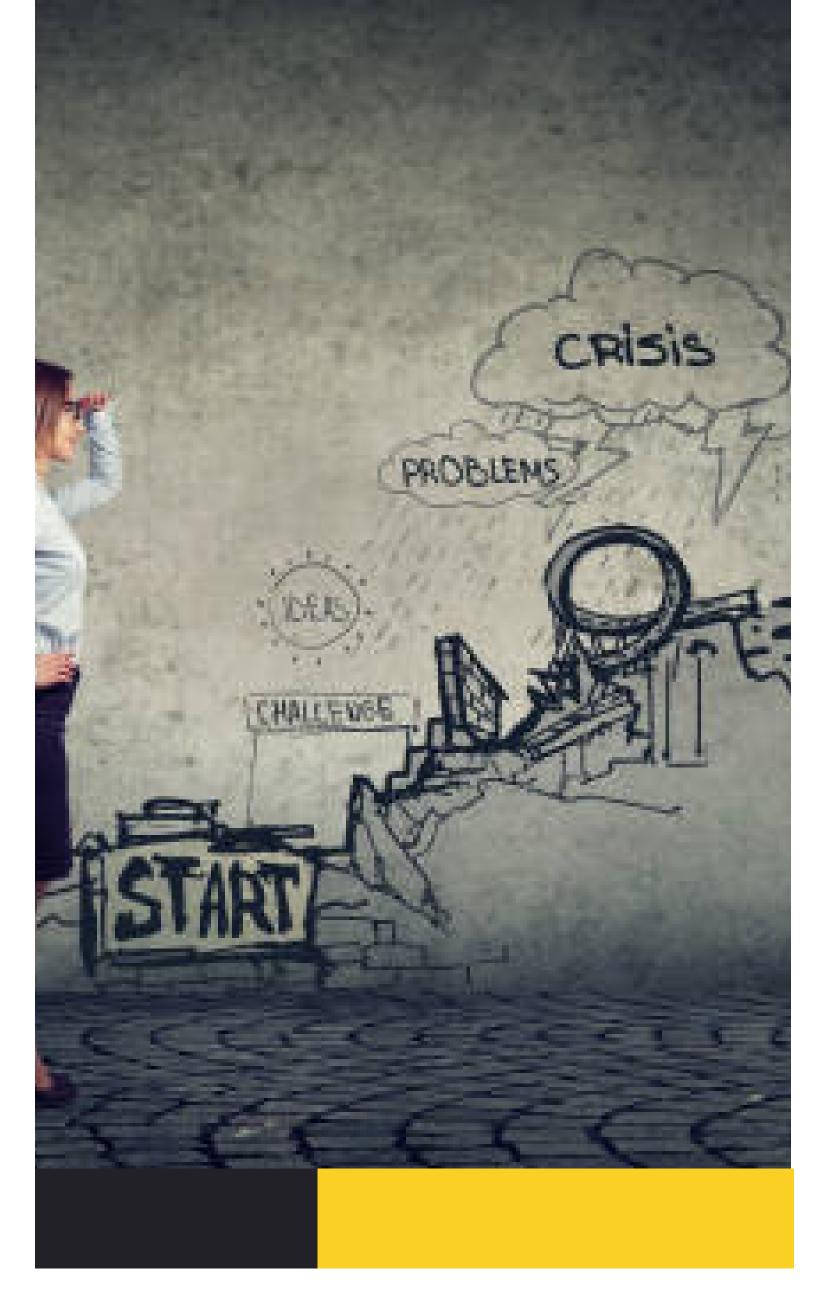




Right Skills to Develop People

# People Development

Empowering people through development is the cornerstone of a thriving management system, where every individual is inspired to reach their fullest potential.



## Current Industry Challenges

Amidst rapid technological change, skill shortages, and fluctuating market demands, the biggest challenge hindering people development



## Leadership

Misunderstandings and misalignments due to poor information dissemination, along with high employee turnover and dissatisfaction stemming from a lack of leadership support, are significant challenges facing modern industries.



## **Operational Efficiency**

Employees lack the necessary skills and knowledge to perform efficiently, compounded by an inability to identify and address areas needing improvement.



## **Employee Engagement**

Employees feel undervalued and lack career advancement opportunities, while blame-shifting and a lack of ownership over mistakes further hinder organizational progress.



## **Workplace Accidents**

Employees ignore safety rules due to a lack of awareness and rush to meet deadlines, leading to careless mistakes.

## About us

Quantum Leap is a premier Management Consulting & Training Firm established in 2012. We specialize in providing structured services for the Manufacturing Industry across diverse verticals. Our mission is to transcend best practices and ensure our clients are firmly on their growth trajectory.

We engage with a clear exit plan, ensuring our clients gain a self-energizing momentum that drives them to achieve and sustain a customer-focused competitive advantage. Our proven results include significant increases in revenue and profits.

### **Our Expertise**

- Passionate professional with over 25 years of industry experience
- Engage diverse audiences and drive performance improvements
- Designing interactive training materials and Content development
- Skilled in recognizing and meeting client requirements

At Quantum Leap, we believe that developing people drives organisational growth and success, and our People Development Training cultivates skills, enhances performance, and fosters continual improvement.



### Why Choose Us?

- Customized Training Programs
- Competency-Based Learning
- Engaging Learning Environment
- Continual Improvement
- Innovative Online Portal

#### **Our Commitment**

At Quantum Leap, we recognize the challenges in adult learning and are dedicated to providing tailored solutions that foster continual improvement and sustainable growth for both individuals and organizations.

## Flagship Programs

**Supervisory Development Program** 

Learn How to Empower your Supervisor

**Supervisory Development Training** 

## **SAP Training**

**SAP B1 Super User Course** 

SAP FICO(Finance and Controlling)

SAP MM(Materials Management)

SAP SD(Sales and Distribution)



## **Enterprise Risk Management**

**ISO IMS Implementer Course** 

ISO 9001:2015(QMS)

ISO 14001:2015(EMS)

ISO 45001:2018(OHSMS)

ISO 50001:2018(EnMS)

ISO 27001:2022 (ISMS)



## **Operational Excellence**



**Porter's 5 Forces Theory** 

**8D - Problem Solving** 

**7QC Tools** 

**APQP & Control Plan** 

**FMEA** 

**PPAP** 

**MSA** 

## Environmental, Health and Safety **Training**

Safety Management Systems and Compliance

**Hazard Control and Energy Safety** 

**Emergency Preparedness and Response** 

**Material Handling and Storage Safety** 

**Chemical and Environmental Safety** 

**Workplace Wellbeing and Ergonomics** 

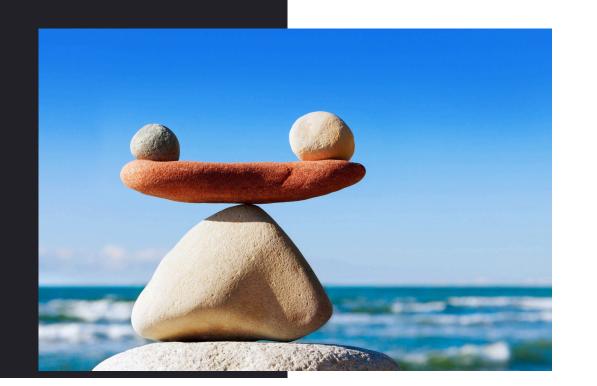
**Balanced Scorecard** 

**Deploying a Balanced Scorecard** 



SELL





## Supervisory Development Program



Welcome to our Supervisory Development Program, designed to equip supervisors with the skills, knowledge, and tools needed to lead effectively in today's dynamic industry. This program enhances leadership, fosters continuous improvement, and drives operational excellence through interactive workshops, real-world case studies, and hands-on activities.

Participants will also benefit from networking opportunities. Investing in this program leads to improved team dynamics, increased productivity, and stronger alignment with organizational goals, creating inspiring leaders.

## Why Choose Our Program?



#### **Enhanced Leadership Skills:**

Develop essential qualities such as decision-making, conflict resolution, and motivation.



#### **Effective Workforce Management:**

Manage diverse teams with training in effective communication and team motivation.



#### **Increased Productivity:**

Learn lean manufacturing principles and process optimization techniques.



#### **Superior Quality and Precision:**

Implement advanced quality control measures to reduce defects.



#### **Robust Safety and Compliance:**

Implement stringent safety protocols and foster a culture of safety to reduce workplace incidents.

## **Impact of Our Training**

Our Supervisory Development Program benefits customers by enhancing product quality and reliability through improved supervisory skills and rigorous quality control. Streamlined operations and increased efficiency lead to faster production times and on-time deliveries. A strong focus on safety minimizes disruptions, while better communication ensures customer needs are understood and met. Our commitment to continuous improvement builds trust and fosters lasting customer relationships.

## **SAP Training**

SAP is an integrated enterprise resource planning (ERP) solution designed specifically for small to mid-sized businesses. It offers a comprehensive suite of tools to manage key business processes, including finance, sales, customer relationships, inventory, and operations.

With SAP, businesses can streamline their operations, improve efficiency, and gain real-time insights into their performance. This powerful yet user-friendly platform supports growth and helps businesses stay competitive in today's dynamic market.



## Why Choose Our Program?



#### **Career Advancement:**

Enhance your professional skills and drive organizational success.



#### Hands-On Learning:

Engage in practical exercises and real-world scenarios.



#### **Streamlined Operations:**

Process will enhance organisation for smooth functioning and helps in financial reports



#### **Experienced Trainers:**

Learn from experts with extensive SAP experience.

## Impact of Our Training

Our SAP training programs have empowered organizations to achieve greater financial accuracy, streamline supply chain operations, enhance sales efficiency, and optimize business processes. Participants have reported significant improvements in operational efficiency and decision-making capabilities, demonstrating the practical benefits of our comprehensive training approach.

## Enterprise Risk Management



Enterprise Risk Management (ERM) is a strategic approach to identifying, assessing, and managing risks that could impact an organization's ability to achieve its objectives.

By implementing ERM, businesses can proactively address potential threats and opportunities, enhance decision-making, and ensure resilience in an increasingly complex and dynamic environment. This comprehensive framework helps organizations safeguard their assets, improve operational efficiency, and achieve long-term success.

## Why Choose Our Program?



#### **PDCA Approach**

Continuous improvement and effective risk management through Plan-Do-Check-Act.



#### **Adoption of ISO High Level Structure**

Integration of ISO standards for streamlined processes and consistent management systems.



## Integrated Approach to Risk Assessment

Comprehensive techniques for holistic risk assessment across all functions.



## Fundamentals of a Management System

Core principles for establishing and maintaining an effective management system.



#### **Safety Focus:**

Strengthen safety protocols and ensure regulatory compliance with targeted risk management strategies.

## Impact of Our Training

Our training has empowered organizations to achieve regulatory compliance, streamline operations, and improve safety standards. Participants have seen measurable improvements in efficiency, sustainability, and quality, demonstrating the effectiveness of our comprehensive approach.

## **Operational Excellence**

Operational Excellence is a strategic approach focused on enhancing efficiency, reducing costs, and improving quality across all aspects of an organization. By implementing best practices, continuous improvement methodologies, and performance management techniques, organizations can streamline processes, boost productivity, and achieve superior results.

This approach not only drives operational efficiency but also fosters a culture of excellence that supports longterm success and competitiveness in today's dynamic business environment.



## Why Choose Our Program



#### **Efficiency and Productivity:**

Gain skills to boost efficiency and productivity through lean management and process improvements.



#### **Cost Reduction:**

Learn techniques to identify and eliminate waste, leading to substantial cost savings and improved resource management.



#### **Quality Improvement:**

Develop expertise to enhance process quality and consistency, reducing errors and elevating customer satisfaction.



#### **Adaptability:**

Acquire strategies to create adaptable processes that swiftly respond to market changes and evolving industry demands.

## Impact of Our Training

Participants in our Operational Excellence Training have successfully streamlined their operations, resulting in reduced costs, increased productivity, and improved quality. Organizations have reported measurable gains in efficiency and significant enhancements in their overall operational performance.

## Environmental, Health and Safety Training



Our Environmental, Health, and Safety (EHS) Training program provides professionals with the expertise needed to foster a safe, healthy, and environmentally responsible workplace. This comprehensive training covers critical areas including regulatory compliance, hazard identification, risk management, and sustainable practices.

This training ensures that employees are equipped to maintain regulatory standards, reduce risks, and implement environmentally friendly practices. As a result, organizations can achieve improved safety outcomes, minimize their environmental impact, and promote overall employee well-being.

## Why Choose Our Program?



#### **Regulatory Compliance:**

Stay updated with the latest safety regulations and standards to avoid legal issues and fines.



#### **Accident Prevention:**

Learn to identify and mitigate workplace hazards, significantly reducing the risk of accidents and injuries.



#### **Emergency Preparedness:**

Develop and implement effective emergency response plans to handle unforeseen incidents efficiently.



#### **Sustainable Practices:**

Implement environmentally friendly practices that minimize the organization's ecological footprint.

## **Impact of Our Training**

Participants in our EHS Training program have successfully improved their organizations' compliance with regulations, reduced workplace accidents, and implemented sustainable practices. Companies have reported a safer work environment, better preparedness for emergencies, and a significant boost in overall employee well-being, demonstrating the transformative benefits of our comprehensive EHS training.

## **Balanced Scorecard**

The Balanced Scorecard (BSC) is a strategic planning and management system that helps organizations align business activities to their vision and strategy, improve internal and external communications, and monitor organizational performance against strategic goals. This comprehensive approach ensures that organizations not only focus on short-term financial performance but also on the key drivers of future success.

The multidimensional approach enables organizations to identify and track key performance indicators (KPIs) that drive strategic outcomes



## Why Choose Our Program



#### **Strategic Alignment:**

Align organizational activities with strategic goals, bridging the gap between strategy and execution.



#### **Performance Measurement:**

Develop comprehensive metrics covering financial performance, customer satisfaction, internal processes, and employee development.



#### **Improved Decision Making:**

Utilise data-driven insights for informed decisions, identifying improvement areas, and efficient resource allocation.



#### **Enhanced Accountability:**

Establish clear roles and responsibilities, linking performance to strategic objectives for a culture of accountability.

## Impact of Our Training

Participants in our Balanced Scorecard Training have successfully aligned their organizational activities with strategic goals, leading to improved performance and better decision-making. Organizations have reported enhanced strategic focus, increased operational efficiency, and stronger accountability, demonstrating the transformative impact of this training.

## Introducing Our Team

At Quantum Leap, our success is driven by the dedication and expertise of our core team. With a commitment to excellence and a passion for innovation, we work collaboratively to achieve outstanding results for our clients.



KP Rao is a seasoned professional with over 25 years of industry experience across multiple sectors. He holds a Mechanical Engineering degree and an Executive Post Graduate from IIM Kozhikode. His expertise spans Operations, Finance, and ERP, with certifications in several Management Systems. With over 10 years of experience, he is a dynamic trainer known for delivering high-impact sessions across various industries.



**Lingaraju** is known for the ability to engage diverse audiences, foster a positive learning environment, and drive performance improvements through exceptional communication, leadership, and adaptability. He has delivered customized training programs for diverse clients across industries.



**Reshma** leads the training wing at Qltc. She is a key contributor in the structuring and development of the courses offered by Quantum Leap. Guiding a cross functional team comprising of domain experts, presenters and Content writers, Sandhya is in the forefront of training delivery.



**Rajagopal** is a knowledgeable and experienced human resources professional. He is skilled at recognising client requirements, providing for them, and identifying prospective markets for the business. He also plays a significant role in the development of the Supervisory Development Program Training.

## Client Testimonials

The Supervisory Development Program was truly transformative. The program provided an invaluable opportunity to enhance my leadership skills and managerial competencies. Through insightful workshops, engaging discussions, and practical case studies tailored to our industry, I gained a deeper understanding of effective supervision techniques and strategies

#### - Kannan S, TATA Consumer Products Limited

The Safety Training program offered a holistic approach to developing effective leadership. From communication strategies to conflict resolution techniques, each session was thoughtfully designed to equip us with practical tools and insights applicable to our roles at Veer O Metals.

#### - Anand, Veer O Metals Pvt. Ltd.

The Operational Excellence Training program apart was its dynamic approach, incorporating real-world case studies and interactive workshops that made learning engaging and practical

### - Keshava Babu, United Spirits Diageo

We gained invaluable insights into areas such as team management, conflict resolution, and strategic decision-making. We are truly grateful to Qltc for their commitment to employee development and for providing such a comprehensive and impactful training program

- MAG India

## **Our Consultancy Verticals**

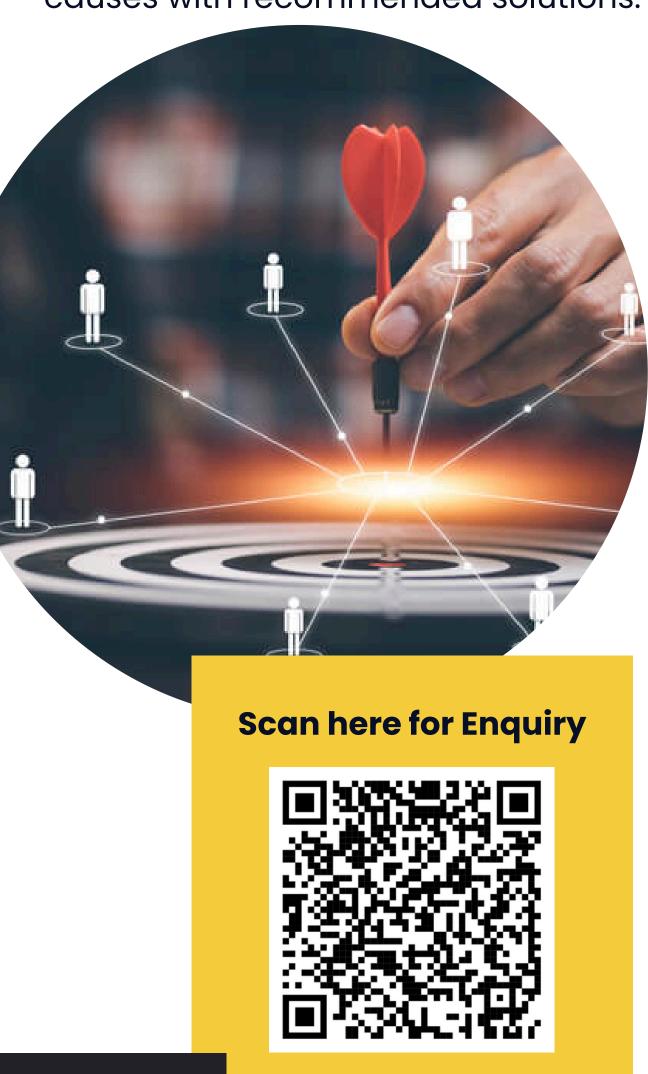
**Balanced Scorecard -** The Balanced Scorecard is a strategic planning and performance review tool. It aligns operational initiatives with the organization's vision and goals.

**Management Systems -** A five-step methodology based on ISO 31000, starting with establishing the organization's context, then identifying, assessing, treating, and reviewing risks. This approach ensures comprehensive assurance and confidence in addressing risks and seizing opportunities.

**SAP -** Organizations adopt ERP to streamline operations, freeing resources from repetitive tasks and enabling focus on value-added work.

**Amazon Web Services -** Qltc proudly partners with AWS for cloud managed services. With over 50 sites managed, we are a preferred partner, offering comprehensive services through our team of qualified AWS Solutions Architects and DevOps experts.

**Operational Excellence -** Qltc's team excels in conducting operational excellence studies, selecting appropriate tools, preparing project charters, guiding teams, and identifying root causes with recommended solutions.



## **Contact Us**



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